

Marion County

Estimated Economic Impact of Agriculture, Food, and Food Processing Sectors 10/8/14

19 agriculture, food, and food processing sectors were analyzed to determine their overall contribution to the Marion County economy. 1

These 19 sectors have a total direct output of approximately \$293 million and support 1,374.7 jobs in Marion County. Running the model for all 19 sectors simultaneously produces the following results:

Agriculture Contribution in Marion Co								
Impact Type ²	Employment	%	Total Value	% of Gross	Output ⁵	% of Gross		
		Employment	Added ³	Regional		Regional		
				Product ⁴		Product		
Direct Effect	1,374.7	23%	67,599,228.1	19%	293,149,271.4	83%		
Indirect								
Effect	169.2	3%	19,743,590.0	6%	31,225,667.5	9%		
Induced								
Effect	197.3	3%	14,687,573.6	4%	23,188,402.1	7%		
Total Effect	1,741.3	30%	102,030,391.7	29%	347,563,341.0	99%		

As shown in the above table, agriculture, food, and food processing supports 1,741.3 jobs, or 30% of the entire workforce in the county. These industries provide a total economic contribution of approximately \$348 million, roughly 99% of Gross Region Product (GRP). As noted below in the calculation of Gross Regional Product, imports and institutional sales are subtracted. Therefore, counties that import a relatively large amount of goods and services will have a reduced GRP which may lead to agricultural output being greater than GRP.

Another metric used to calculate the importance of sectors in an economy is their value added as a percentage of GRP. Total value added by the 19 agriculture, food, and food processing sectors is approximately \$102 million, or 29% of the GRP. This indicates that personal income, business income, and taxes generated by these sectors account for 29% of the total economy.

¹ Article on building a contribution analysis in IMPLAN that avoids double counting: http://www.implan.com/index.php?option=com content&view=article&id=660%3A660&catid=253%3AKB33&Itemid=70

² Direct, indirect, and induced effects sum together to estimate the total economic contribution in the state. **Direct effects** capture the contribution from agricultural and food products. **Indirect effects** capture the economic benefit from farms and agricultural businesses purchasing inputs from supporting industries within the state. **Induced effects** capture the benefits created when employees of farms, agricultural businesses, and the supporting industries spend their wages on goods and services within the state.

³ Value added = labor income + indirect business taxes + other property type income.

⁴ GRP = final demand of households + governments expenditures + capital + exports - imports - institutional sales.

⁵ Output = intermediate inputs + value added.

The following tables document the overall summary numbers of the model, top industries affected by employment and output, and a listing of all industries that were analyzed.

In the top ten by employment, Grain farming is the top employer in the agriculture industry with 460.7 employees. This table also shows the amount of jobs that are created by the agriculture industry in Marion County.

Description	Total Employment	Total Output
Grain farming	460.7	44,678,507.9
Cattle ranching and farming	284.7	74,392,538.3
Support activities for agriculture and forestry	219.7	6,644,997.0
Animal production, except cattle and poultry and eggs	108.6	9,182,793.0
Oilseed farming	77.4	20,773,696.8
All other food manufacturing	59.0	20,411,156.6
Fluid milk and butter manufacturing	39.8	48,499,928.4
Wholesale trade businesses	36.6	6,925,553.4
Monetary authorities and depository credit intermediation activities	36.5	12,083,381.0
Dairy cattle and milk production	35.6	12,040,452.7

The Cattle ranching and farming industry directly contributes approximately \$74 million to Marion County's economy. This table also shows how much revenue is generated in other industries by having a strong agriculture industry.

Description	Total Employment	Total Output
Cattle ranching and farming	284.7	74,392,538.3
Fluid milk and butter manufacturing	39.8	48,499,928.4
Grain farming	460.7	44,678,507.9
Other animal food manufacturing	14.9	22,280,970.0
Oilseed farming	77.4	20,773,696.8
All other food manufacturing	59.0	20,411,156.6
All other crop farming	21.6	13,131,163.0
Monetary authorities and depository credit intermediation activities	36.5	12,083,381.0
Dairy cattle and milk production	35.6	12,040,452.7
Other industrial machinery manufacturing	24.4	9,721,220.4

Below is a summary of all agriculture data with employment levels and output level. These values can tell how many jobs are represented by each agriculture sector and the output they contributed to Marion County's economy.

Description	Employment	Output
Oilseed farming	77.36	20,496,770.86
Grain farming	460.69	44,082,916.26
Vegetable and melon farming	0.68	616,923.69
Greenhouse, nursery, and floriculture production	0.12	92,147.05
Cotton farming	0.55	321,299.31
All other crop farming	21.57	12,956,116.68
Cattle ranching and farming	284.74	73,398,941.04
Dairy cattle and milk production	35.63	11,879,638.67
Poultry and egg production	0.12	176,408.47
Animal production, except cattle and poultry and eggs	108.63	9,060,146.33
Commercial logging	3.09	201,489.52
Support activities for agriculture and forestry	219.68	6,376,291.28
Other animal food manufacturing	14.91	21,944,309.23
Fluid milk and butter manufacturing	39.78	47,075,820.92
Animal (except poultry) slaughtering, rendering, and processing	9.75	3,138,173.10
All other food manufacturing	59.01	20,193,876.27
Wineries	3.68	1,193,919.54
Farm machinery and equipment manufacturing	10.27	5,303,343.30
Other industrial machinery manufacturing	24.44	9,292,608.26

All 105 counties in Kansas have Implan models and agriculture contribution summary. These values do not factor in the retail environment of food sales. Food retail is important, but in order to provide the most accurate picture of what production agricultural and processing contributes to Kansas, the retail sector was omitted.